

Third Quarter 2019 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/ Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	\$060-\$099	35	3	0	0.0	3	100%
05 - Mesquite	\$100-\$149	262	22	12	0.5	26	68%
05 - Mesquite	\$150-\$199	784	65	61	0.9	104	63%
05 - Mesquite	\$200-\$299	544	45	119	2.6	81	41%
07 (41) - Lewis/Flower	\$100-\$149	14	1	1	0.9	1	50%
07 (41) - Lewis/Flower	\$150-\$199	134	11	4	0.4	7	64%
07 (41) - Lewis/Flower	\$200-\$299	1510	126	167	1.3	172	51%
07 (41) - Lewis/Flower	\$300-\$399	1181	98	235	2.4	171	42%
07 (41) - Lewis/Flower	\$400-\$499	742	62	187	3.0	81	30%
07 (41) - Lewis/Flower	\$500-\$599	320	27	86	3.2	48	36%
07 (41) - Lewis/Flower	\$600-\$699	153	13	42	3.3	19	31%
07 (41) - Lewis/Flower	\$700-\$799	73	6	35	5.8	12	26%
08 - Sachse/Rowlett	\$100-\$149	21	2	1	0.6	0	0%
08 - Sachse/Rowlett	\$150-\$199	100	8	4	0.5	5	56%
08 - Sachse/Rowlett	\$200-\$299	616	51	119	2.3	67	36%
08 - Sachse/Rowlett	\$300-\$399	264	22	98	4.5	42	30%
08 - Sachse/Rowlett	\$400-\$499	85	7	37	5.2	11	23%
09 - The Colony	\$100-\$149	5	0	1	2.4	0	0%
09 - The Colony	\$150-\$199	42	4	3	0.9	5	63%
09 - The Colony	\$200-\$299	317	26	33	1.2	30	48%
09 - The Colony	\$300-\$399	123	10	30	2.9	18	38%
10 - Addison	\$200-\$299	81	7	20	3.0	6	23%
10 - Addison	\$300-\$399	290	24	54	2.2	24	31%
10 - Addison	\$400-\$499	247	21	77	3.7	41	35%
10 - Addison	\$500-\$700	226	19	98	5.2	24	20%
10 - Addison	\$700-\$1.0M	87	7	60	8.3	10	14%
11 - North Dallas	\$300-\$399	10	1	3	3.6	3	50%
11 - North Dallas	\$400-\$499	30	3	12	4.8	3	20%
11 - North Dallas	\$500-\$700	142	12	73	6.2	15	17%
11 - North Dallas	\$700-\$1.0M	152	13	82	6.5	19	19%
11 - North Dallas	\$1.0M-\$1.5M	142	12	83	7.0	12	13%
11 - North Dallas	\$1.5M-\$2.0M	75	6	69	11.0	7	9%
11 - North Dallas	\$2.0M-\$3.0M	61	5	69	13.6	1	1%
12 - East Dallas	\$060-\$099	43	4	8		3	27%
12 - East Dallas	\$100-\$149	123	4	7	2.0	11	61%
12 - East Dallas	\$150-\$199	227	19	40	2.1	31	44%
12 - East Dallas	\$200-\$299	393	33	121	3.7	43	26%
12 - East Dallas	\$300-\$399	343	29	125	4.4	35	22%
12 - East Dallas	\$400-\$499	338	28	91	3.2	20	18%
12 - East Dallas	\$500-\$700	370	31	146	4.7	46	24%
12 - East Dallas	\$700-\$900	159	13	75	5.7	14	16%
12 - East Dallas	\$900-\$1.5M	148	12	65	5.3	19	23%
18 - Lake Highlands	\$150-\$199	12	1	2	2.0	0	0%
18 - Lake Highlands	\$200-\$299	90	8	14	1.9	11	44%
18 - Lake Highlands	\$300-\$399	190	16	37	2.3	19	34%
18 - Lake Highlands	\$400-\$499	192	16	53	3.3	19	26%
18 - Lake Highlands	\$500-\$700	148	12	55	4.5	21	28%
18 - Lake Highlands	\$700-\$900	24	2	14	7.0	4	22%
20 - Plano	\$100-\$149	6	1	0	0.0	1	100%

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20 - Plano	\$150-\$199	69	6	3	0.5	4	57%
20 - Plano	\$200-\$299	809	67	74	1.1	64	46%
20 - Plano	\$300-\$399	1128	94	239	2.5	128	35%
20 - Plano	\$400-\$499	560	47	199	4.3	74	27%
20 - Plano	\$500-\$700	386	32	171	5.3	44	20%
20 - Plano	\$700-\$1.0M	121	10	86	8.5	18	17%
20 - Plano	\$1.0M-\$1.5M	59	5	32	6.5	11	26%
21 - Coppell	\$200-\$299	77	6	7	1.1	8	53%
21 - Coppell	\$300-\$399	155	13	27	2.1	23	46%
21 - Coppell	\$400-\$499	135	11	40	3.6	19	32%
21 - Coppell	\$500-\$700	128	11	60	5.6	18	23%
21 - Coppell	\$700-\$900	27	2	16	7.1	6	27%
22 - Carrollton	\$100-\$149	9	1	0	0.0	1	100%
22 - Carrollton	\$150-\$199	98	8	3	0.4	9	75%
22 - Carrollton	\$200-\$299	812	68	74	1.1	87	54%
22 - Carrollton	\$300-\$399	530	44	78	1.8	62	44%
22 - Carrollton	\$400-\$499	224	19	47	2.5	23	33%
22 - Carrollton	\$500-\$599	121	10	34	3.4	11	24%
23 - Richardson	\$100-\$149	7	1	0	0.0	0	0%
23 - Richardson	\$150-\$199	34	3	0	0.0	4	100%
23 - Richardson	\$200-\$299	495	41	63	1.5	57	48%
23 - Richardson	\$300-\$399	410	34	89	2.6	41	32%
23 - Richardson	\$400-\$499	117	10	49	5.0	12	20%
23 - Richardson	\$500-\$599	40	3	15	4.5	10	40%
24 - Garland	\$060-\$099	28	2	1	0.4	0	0%
24 - Garland	\$100-\$149	183	15	5	0.3	13	72%
24 - Garland	\$150-\$199	669	56	40	0.7	78	66%
24 - Garland	\$200-\$299	913	76	148	1.9	125	46%
24 - Garland	\$300-\$399	191	16	55	3.5	25	31%
24 - Garland	\$400-\$499	42	4	29	8.3	8	22%
25 - Park Cities	\$500-\$700	59	5	32	6.5	3	9%
25 - Park Cities	\$700-\$900	89	7	50	6.7	10	17%
25 - Park Cities	\$900-\$1.2M	212	18	55	3.1	16	23%
25 - Park Cities	\$1.2M-\$1.5M	118	10	51	5.2	12	19%
25 - Park Cities	\$1.5M-\$2.0M	128	11	65	6.1	24	27%
25 - Park Cities	\$2.0M-\$3.0M	106	9	68	7.7	14	17%
25 - Park Cities	\$3.0M-\$4.0M	28	2	33	14.1	3	8%
26 - Irving	\$100-\$149	46	4	0	0.0	2	100%
26 - Irving	\$150-\$199	207	17	3	0.2	22	88%
26 - Irving	\$200-\$299	388	32	47	1.5	42	47%
26 - Irving	\$300-\$399	242	20	33	1.6	31	48%
26 - Irving	\$400-\$499	175	15	73	5.0	37	34%
26 - Irving	\$500-\$700	156	13	71	5.5	20	22%
26 - Irving	\$700-\$900	30	3	17	6.8	3	15%
50 - Wylie	\$100-\$149	6	1	1	2.0	0	0%
50 - Wylie	\$150-\$199	41	3	6	1.8	3	33%
50 - Wylie	\$200-\$299	284	24	75	3.2	63	46%
50 - Wylie	\$300-\$400	586	49	102	2.1	61	37%
50 - Wylie	\$400-\$500	132	11	51	4.6	25	33%

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51 - Allen	\$150-\$199	45	4	0	0.0	3	100%
51 - Allen	\$200-\$299	379	32	54	1.7	27	33%
51 - Allen	\$300-\$399	383	32	115	3.6	59	34%
51 - Allen	\$400-\$499	229	19	72	3.8	32	31%
51 - Allen	\$500-\$700	204	17	74	4.4	31	30%
51 - Allen	\$700-\$1.0M	55	5	41	8.9	6	13%
51 - Allen	\$1.0M-\$2.0M	8	1	5	7.5	0	0%
53 - McKinney	\$100-\$149	22	2	1	0.5	2	67%
53 - McKinney	\$150-\$199	52	4	5	1.2	4	44%
53 - McKinney	\$200-\$299	1160	97	156	1.6	96	38%
53 - McKinney	\$300-\$399	1326	111	353	3.2	122	26%
53 - McKinney	\$400-\$499	582	49	221	4.6	66	23%
53 - McKinney	\$500-\$700	261	22	149	6.9	31	17%
53 - McKinney	\$700-\$1.0M	64	5	54	10.1	6	10%
53 - McKinney	\$1.0M-\$2.0M	21	2	14	8.0	0	0%
55 - Frisco	\$200-\$299	565	47	67	1.4	70	51%
55 - Frisco	\$300-\$399	1049	87	258	3.0	129	33%
55 - Frisco	\$400-\$499	796	66	295	4.4	101	26%
55 - Frisco	\$500-\$700	657	55	273	5.0	88	24%
55 - Frisco	\$700-\$1.0M	240	20	132	6.6	36	21%
55 - Frisco	\$1.0M-\$2.0M	58	5	68	14.1	16	19%
59 - Prosper	\$200-\$299	57	5	16	3.4	7	30%
59 - Prosper	\$300-\$399	220	18	103	5.6	24	19%
59 - Prosper	\$400-\$499	341	28	128	4.5	54	30%
59 - Prosper	\$500-\$700	395	33	161	4.9	64	28%
59 - Prosper	\$700-\$1.0M	86	7	59	8.2	8	12%
59 - Prosper	\$1.0M-\$2.0M	22	2	21	11.5	8	28%
D/FW Metroplex	\$060-\$099			75		59	44%
D/FW Metroplex	\$100-\$149			199		268	57%
D/FW Metroplex	\$150-\$199			743		1,175	61%
D/FW Metroplex	\$200-\$299			4,339		3,466	44%
D/FW Metroplex	\$300-\$399			4,091		1,950	32%
D/FW Metroplex	\$400-\$499			2,698		1,040	28%
D/FW Metroplex	\$500-\$700			2,428		835	26%
D/FW Metroplex	\$700-\$1.0M			1,325		322	20%
D/FW Metroplex	\$1.0M-\$2.0M			947		180	16%

*Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.

Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.