

First Quarter 2020 - Market Study

Area	Price Rng	No. of Sales Past Yr.	Sales/Mo.	Supply (Active Listings)	Months Inventory	Under Contract	Hotness Factor*
05 - Mesquite	\$060-\$099	36	3	1	0.3	0	0%
05 - Mesquite	\$100-\$149	201	17	21	1.3	14	40%
05 - Mesquite	\$150-\$199	768	64	79	1.2	63	44%
05 - Mesquite	\$200-\$299	640	53	85	1.6	53	38%
07 (41) - Lewis/Flower	\$100-\$149	12	1	1	1.0	2	67%
07 (41) - Lewis/Flower	\$150-\$199	95	8	3	0.4	6	67%
07 (41) - Lewis/Flower	\$200-\$299	1510	126	84	0.7	77	48%
07 (41) - Lewis/Flower	\$300-\$399	1284	107	150	1.4	91	38%
07 (41) - Lewis/Flower	\$400-\$499	775	65	97	1.5	45	32%
07 (41) - Lewis/Flower	\$500-\$599	314	26	50	1.9	22	31%
07 (41) - Lewis/Flower	\$600-\$699	150	13	34	2.7	15	31%
07 (41) - Lewis/Flower	\$700-\$799	87	7	20	2.8	7	26%
08 - Sachse/Rowlett	\$100-\$149	12	1	0	0.0	0	0%
08 - Sachse/Rowlett	\$150-\$199	102	9	5	0.6	9	64%
08 - Sachse/Rowlett	\$200-\$299	692	58	78	1.4	55	41%
08 - Sachse/Rowlett	\$300-\$399	299	25	70	2.8	23	25%
08 - Sachse/Rowlett	\$400-\$499	78	7	28	4.3	6	18%
09 - The Colony	\$100-\$149	3	0	0	0.0	0	0%
09 - The Colony	\$150-\$199	38	3	1	0.3	5	83%
09 - The Colony	\$200-\$299	286	24	36	1.5	26	42%
09 - The Colony	\$300-\$399	139	12	17	1.5	11	39%
10 - Addison	\$200-\$299	97	8	6	0.7	26	81%
10 - Addison	\$300-\$399	297	25	34	1.4	11	24%
10 - Addison	\$400-\$499	260	22	32	1.5	6	16%
10 - Addison	\$500-\$700	234	20	57	2.9	12	17%
10 - Addison	\$700-\$1.0M	91	8	26	3.4	7	21%
11 - North Dallas	\$300-\$399	15	1	4	3.2	2	33%
11 - North Dallas	\$400-\$499	35	3	9	3.1	4	31%
11 - North Dallas	\$500-\$700	169	14	49	3.5	11	18%
11 - North Dallas	\$700-\$1.0M	160	13	45	3.4	15	25%
11 - North Dallas	\$1.0M-\$1.5M	136	11	46	4.1	10	18%
11 - North Dallas	\$1.5M-\$2.0M	90	8	27	3.6	5	16%
11 - North Dallas	\$2.0M-\$3.0M	56	5	37	7.9	2	5%
12 - East Dallas	\$060-\$099	42	4	10	2.9	2	17%
12 - East Dallas	\$100-\$149	122	10	14	1.4	7	33%
12 - East Dallas	\$150-\$199	250	21	46	2.2	18	28%
12 - East Dallas	\$200-\$299	409	34	90	2.6	36	29%
12 - East Dallas	\$300-\$399	383	32	78	2.4	15	16%
12 - East Dallas	\$400-\$499	319	27	60	2.3	20	25%
12 - East Dallas	\$500-\$700	389	32	83	2.6	20	19%
12 - East Dallas	\$700-\$900	168	14	40	2.9	11	22%
12 - East Dallas	\$900-\$1.5M	163	14	35	2.6	12	26%
18 - Lake Highlands	\$150-\$199	7	1	5	8.6	1	17%
18 - Lake Highlands	\$200-\$299	106	9	9	1.0	5	36%
18 - Lake Highlands	\$300-\$399	188	16	34	2.2	7	17%
18 - Lake Highlands	\$400-\$499	195	16	42	2.6	6	13%
18 - Lake Highlands	\$500-\$700	159	13	48	3.6	10	17%
18 - Lake Highlands	\$700-\$900	32	3	8	3.0	2	20%
20 - Plano	\$100-\$149	3	0	0	0.0	1	100%

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20 - Plano	\$150-\$199	52	4	2	0.5	2	50%
20 - Plano	\$200-\$299	790	66	63	1.0	50	44%
20 - Plano	\$300-\$399	1175	98	119	1.2	72	38%
20 - Plano	\$400-\$499	604	50	94	1.9	40	30%
20 - Plano	\$500-\$700	399	33	100	3.0	32	24%
20 - Plano	\$700-\$1.0M	119	10	48	4.8	17	26%
20 - Plano	\$1.0M-\$1.5M	52	4	22	5.1	4	15%
21 - Coppell	\$200-\$299	68	6	3	0.5	3	50%
21 - Coppell	\$300-\$399	177	15	21	1.4	5	19%
21 - Coppell	\$400-\$499	162	14	15	1.1	7	32%
21 - Coppell	\$500-\$700	139	12	24	2.1	8	25%
21 - Coppell	\$700-\$900	22	2	7	3.8	2	22%
22 - Carrollton	\$100-\$149	6	1	0	0.0	0	0%
22 - Carrollton	\$150-\$199	89	7	2	0.3	2	50%
22 - Carrollton	\$200-\$299	832	69	46	0.7	45	49%
22 - Carrollton	\$300-\$399	564	47	55	1.2	30	35%
22 - Carrollton	\$400-\$499	212	18	28	1.6	17	38%
22 - Carrollton	\$500-\$599	124	10	21	2.0	7	25%
23 - Richardson	\$100-\$149	5	0	0	0.0	0	0%
23 - Richardson	\$150-\$199	37	3	3	1.0	1	25%
23 - Richardson	\$200-\$299	491	41	46	1.1	35	43%
23 - Richardson	\$300-\$399	424	35	68	1.9	24	26%
23 - Richardson	\$400-\$499	124	10	16	1.5	12	43%
23 - Richardson	\$500-\$599	62	5	9	1.7	5	36%
24 - Garland	\$060-\$099	24	2	0	0.0	2	100%
24 - Garland	\$100-\$149	130	11	5	0.5	11	69%
24 - Garland	\$150-\$199	663	55	55	1.0	56	50%
24 - Garland	\$200-\$299	1006	84	132	1.6	71	35%
24 - Garland	\$300-\$399	187	16	43	2.8	19	31%
24 - Garland	\$400-\$499	43	4	22	6.1	5	19%
25 - Park Cities	\$500-\$700	64	5	26	4.9	7	21%
25 - Park Cities	\$700-\$900	90	8	25	3.3	7	22%
25 - Park Cities	\$900-\$1.2M	109	9	17	1.9	8	32%
25 - Park Cities	\$1.2M-\$1.5M	111	9	25	2.7	9	26%
25 - Park Cities	\$1.5M-\$2.0M	144	12	27	2.3	14	34%
25 - Park Cities	\$2.0M-\$3.0M	104	9	32	3.7	9	22%
25 - Park Cities	\$3.0M-\$4.0M	29	2	15	6.2	4	21%
26 - Irving	\$100-\$149	43	4	0	0.0	2	100%
26 - Irving	\$150-\$199	178	15	7	0.5	13	65%
26 - Irving	\$200-\$299	431	36	62	1.7	38	38%
26 - Irving	\$300-\$399	248	21	26	1.3	24	48%
26 - Irving	\$400-\$499	217	18	28	1.5	25	47%
26 - Irving	\$500-\$700	152	13	44	3.5	17	28%
26 - Irving	\$700-\$900	31	3	10	3.9	1	9%
50 - Wylie	\$100-\$149	6	1	2	4.0	0	0%
50 - Wylie	\$150-\$199	41	3	0	0.0	2	100%
50 - Wylie	\$200-\$299	554	46	38	0.8	33	46%
50 - Wylie	\$300-\$400	524	44	84	1.9	32	28%
50 - Wylie	\$400-\$500	148	12	37	3.0	12	24%

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51 - Allen	\$150-\$199	25	2	0	0.0	2	100%
51 - Allen	\$200-\$299	411	34	27	0.8	26	49%
51 - Allen	\$300-\$399	404	34	55	1.6	32	37%
51 - Allen	\$400-\$499	249	21	37	1.8	14	27%
51 - Allen	\$500-\$700	209	17	46	2.6	13	22%
51 - Allen	\$700-\$1.0M	50	4	27	6.5	5	16%
51 - Allen	\$1.0M-\$2.0M	6	1	1	2.0	0	0%
53 - McKinney	\$100-\$149	17	1	1	0.7	0	0%
53 - McKinney	\$150-\$199	46	4	2	0.5	4	67%
53 - McKinney	\$200-\$299	901	75	79	1.1	53	40%
53 - McKinney	\$300-\$399	1090	91	161	1.8	68	30%
53 - McKinney	\$400-\$499	506	42	133	3.2	35	21%
53 - McKinney	\$500-\$700	230	19	75	3.9	11	13%
53 - McKinney	\$700-\$1.0M	65	5	27	5.0	5	16%
53 - McKinney	\$1.0M-\$2.0M	14	1	9	7.7	1	10%
55 - Frisco	\$200-\$299	593	49	35	0.7	44	56%
55 - Frisco	\$300-\$399	1118	93	124	1.3	88	42%
55 - Frisco	\$400-\$499	845	70	143	2.0	62	30%
55 - Frisco	\$500-\$700	664	55	160	2.9	55	26%
55 - Frisco	\$700-\$1.0M	261	22	94	4.3	24	20%
55 - Frisco	\$1.0M-\$2.0M	90	8	38	5.1	1	3%
59 - Prosper	\$200-\$299	75	6	6	1.0	8	57%
59 - Prosper	\$300-\$399	282	24	83	3.5	21	20%
59 - Prosper	\$400-\$499	411	34	114	3.3	31	21%
59 - Prosper	\$500-\$700	352	29	91	3.1	44	33%
59 - Prosper	\$700-\$1.0M	97	8	28	3.5	11	28%
59 - Prosper	\$1.0M-\$2.0M	34	3	17	6.0	2	11%
D/FW Metroplex	\$060-\$099			54		59	52%
D/FW Metroplex	\$100-\$149			283		224	44%
D/FW Metroplex	\$150-\$199			826		749	48%
D/FW Metroplex	\$200-\$299			3,424		2,130	38%
D/FW Metroplex	\$300-\$399			2,815		1,155	29%
D/FW Metroplex	\$400-\$499			1,685		605	26%
D/FW Metroplex	\$500-\$700			1,499		469	24%
D/FW Metroplex	\$700-\$1.0M			748		191	20%
D/FW Metroplex	\$1.0M-\$2.0M			532		92	15%

*Hotness Factor is the ratio of Pending Sales to Active Plus Pending Listings.

Data Source: New and pre-owned homes listed in the North Texas Real Estate Info. Systems, Inc.